

# All India Kataria Educational Society (Regd.)

Formerly "Kataria Educational Society" (Regd.)

6/845, MEHRAULI, NEW DELHI - 110030 PH.: 26645771

Ref.: AIRES/C-P/23/2198

Date 10/02/2023

To,

Prof. Tania Gupta  
K.R. Mangalam University  
Gurugram Sohna Road  
Haryana

**Subject: Consultancy Services for Continuous Professional Development (CPD).**

Dear Prof. Tania,


We are pleased to inform you that you have been nominated for the consultancy project entitled "Consultancy Services for Continuous Professional Development (CPD) of Teachers as envisaged in the National Education Policy (NEP) 2020". Your expertise and experience were thoroughly assessed and best fitted for our need and objectives. Our organisation has approved the said project and has agreed to pay consultancy amount of **Rs. 45,00,000/- (Rs. Forty Five Lakhs Only)** to carry out the smooth conduction of said Continuous Professional Development sessions.

We wish you the best of luck, and congratulations.

Regards,

For All India Kataria Educational Society

Tribhuvan  
Authorised Signator,

  
Registrar  
K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)

## CONSULTANCY PROJECT PROPOSAL

on

**Consultancy Services for Continuous Professional Development (CPD) of Teachers as envisaged in the National Education Policy (NEP) 2020.**

**From:**

Prof. (Dr.) Tania Gupta  
Dean, School of Education  
K.R Mangalam University  
Gurugram, Haryana  
Date:

**To:**

All India Kataria Educational Society

**Subject: Proposal for Consultancy Services for Continuous Professional Development (CPD) of Teachers as envisaged in the National Education Policy (NEP) 2020.**

Sir/Madam,

I am writing to express our sincere interest in partnering with **All India Kataria Educational Society** to support the implementation of the National Education Policy 2020 (NEP). We are excited to submit this proposal on behalf of the **School of Education, K.R Mangalam University, Gurugram, Haryana** offering consultancy services to enhance the continuous professional development of teachers as envisioned in the NEP 2020. Our proposal outlines a comprehensive plan to help your institution align with the transformative goals of the policy.


### **Project Overview**

The National Education Policy 2020 has introduced numerous significant changes aimed at enhancing the quality of education in India. One of its key pillars is the focus on continuous professional development for teachers. Our proposal seeks to create a tailored program that empowers your teaching staff with the knowledge and skills needed to excel in the changing educational landscape. This initiative is vital in achieving the NEP's broader objectives.

### **Objectives**

The primary objectives of this consultancy project are as follows:

1. Assess the current competencies and teaching practices of your educators.

  
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2. Design a professional development program aligned with the principles of the NEP 2020.
3. Deliver a series of training sessions, workshops, and capacity-building activities.
4. Monitor and evaluate the impact of professional development on teaching quality and student learning outcomes.
5. Provide recommendations for sustaining and scaling the professional development program.

### **Scope of Work**

Our consultancy services will encompass the following key activities:


1. Conduct a thorough assessment of the skills, knowledge, and teaching methods of your educators.
2. Develop a customized professional development plan that aligns with NEP 2020 objectives, including a detailed curriculum, timelines, and assessment criteria.
3. Facilitate workshops, seminars, and training sessions to address the identified areas of improvement.
4. Provide ongoing support and mentoring to educators as they apply their newly acquired knowledge and skills in the classroom.
5. Evaluate the impact of the professional development initiatives through surveys, classroom observations, and student performance data.
6. Produce a comprehensive final report, including recommendations for the sustainability and expansion of the professional development program.

### **Timeline**


The project is expected to commence on \_\_\_\_\_ and be completed by \_\_\_\_\_. The timeline may be subject to adjustments based on the scope of work and specific client requirements.

### **Budget**

The total budget for this project is **INR 45,00,000 (Forty-Five Lakh Indian Rupees)**. This encompasses all consultancy fees, program development, training materials, and any required resources.

  
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| Budget Item                          | Amount (INR) |
|--------------------------------------|--------------|
| Consultancy Fees                     | 10,00,000    |
| Program Development                  | 12,00,000    |
| Training Materials                   | 6,00,000     |
| Resources and Equipment              | 5,00,000     |
| Facilitator and Trainer Costs        | 4,00,000     |
| Travel and Accommodation             | 2,50,000     |
| Administrative and Overhead Expenses | 2,50,000     |
| Monitoring and Evaluation            | 3,00,000     |
| Contingency Reserve                  | 4,00,000     |

  
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|              |           |
|--------------|-----------|
| Total Budget | 45,00,000 |
|--------------|-----------|

### Team

Our team comprises highly qualified and experienced education consultants, curriculum developers, and training specialists who are dedicated to the successful implementation of your project. We are committed to delivering high-quality results within the specified timeframe.

### Conclusion


Investing in the continuous professional development of your teachers, in alignment with the National Education Policy 2020, is an investment in the future of education in India. We are enthusiastic about the opportunity to collaborate with School of Education, K.R Mangalam University, Gurugram, Haryana in this endeavour.

Please feel free to contact me at +91 9818469283 or via email at [tania.gupta@krmangalam.edu.in](mailto:tania.gupta@krmangalam.edu.in).

Thank you for considering our proposal. We look forward to the opportunity to work with you in achieving your goals for continuous professional development and contributing to the realization of the NEP 2020 objectives.

Sincerely,

Prof. (Dr.) Tania Gupta  
Dean  
School of Education  
K.R. Managalam University  
Gurugram, Haryana

  
Registrar  
K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)


***Consultancy Project on Enhancing HR Practices for Optimal Performance For Chaura  
Baba Charitable Trust***

Logistics is the lifeblood of modern economies and plays a pivotal role in ensuring the efficient flow of goods, information, and services. It encompasses a complex web of activities, from procurement and production to transportation, distribution, and inventory management. Without effective logistics, businesses would struggle to meet customer demands, leading to delays, increased costs, and lost opportunities. Furthermore, logistics is a critical enabler of global trade, facilitating the movement of goods across borders and connecting markets worldwide. In the era of e-commerce, same-day deliveries, and just-in-time production, the importance of logistics cannot be overstated. It enhances competitiveness, reduces waste, and ultimately contributes to economic growth, making it an indispensable function for both businesses and societies at large. For the smooth and efficient working of any organization human resources plays a significant role serving as the backbone that ensures the smooth operation of the entire organization. In the logistics sector, which is known for its reliance on a vast workforce, HR is instrumental in recruiting, training, and retaining talent. Skilled employees are essential for the efficient management of warehouses, transportation networks, and supply chains. HR departments in logistics companies are responsible for developing training programs that ensure employees have the necessary skills to handle complex logistics operations, from inventory management to route optimization. Effective HR practices not only lead to a motivated and skilled workforce but also contribute to cost savings, reduced turnover, and enhanced customer satisfaction – all of which are critical for the long-term success and competitiveness of logistics companies in an increasingly global and dynamic marketplace.

**Programme Objective:**

The 'Enhancing HR practices for optimal performance' consultancy project is designed to assess and enhance HR practices within the organization to improve efficiency, talent management, and overall operational effectiveness:

1. To conduct an in-depth analysis of current HR processes, policies, and practices to identify strengths, weaknesses, and areas for improvement.
2. To evaluate the recruitment and onboarding procedures to attract and retain top talent.
3. To assess the effectiveness of the performance appraisal system and recommend improvements.

  
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**Sohna Road, Gurugram, (Haryana)**

4. Identify skills gaps within the workforce and design training programs that enhance employee capabilities.
5. To enhance employee engagement
6. Stay ahead of competition.

**Target Participants:**

Employees, Middle level Management and Team leaders

**Outcome:**

1. Revised HR policies and procedures manual.
2. Recruitment and onboarding process enhancements.
3. Performance management framework with clear KPIs and feedback mechanisms.
4. Customized training and development plans.
5. Employee engagement strategies.
6. Increased competitiveness.
7. Gain competitive advantageous position.

**Budget:**


| Particulars  | Amount              |
|--|---------------------|
| Trainer's fees (Rs.15,000 * 40 sessions)             | Rs.600,000          |
| Interactive Boards and Projectors                    | Rs. 11,60000        |
| Logistics  | Rs. 500,000         |
| Reading Material / Stationery (Rs.3000 * 40 session) | Rs. 120,000         |
| Refreshments (Rs.3000 * 40 session)                  | Rs. 120,000         |
| <b>Total Amount</b>                                  | <b>Rs. 25,00000</b> |

**Trainer and Coordinator:**

Dr. Sapna Rana

Assistant Professor, School of Management and Commerce

K.R. Managalam University, Gurugram

  
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 Sohna Road, Gurugram, (Haryana)



**K.R. MANGALAM UNIVERSITY**  
THE COMPLETE WORLD OF EDUCATION

To

All India Kataria Educational Society  
6/845 Main Bazar Mehrauli  
Delhi-110030

Invoice No. : 11/Feb/2022-23  
Date : 28/02/2023

**Bill for Consultancy Services**

| Particulars   | Amount(Rs.)      |
|---|------------------|
| Invoice for Consultancy Services for Continuous Professional Development (CPD) of Teachers as envisaged in the National Education Policy (NEP) 2020 | 45,00,000        |
| <b>Net Amount Payable</b>   | <b>45,00,000</b> |

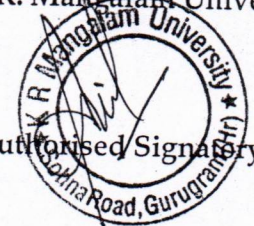
(Rupees Forty-Five Lac Only)

Please make the payment of the invoice by NEFT/RTGS/IMPS as per Bank Details

Beneficiary Name : K.R. Mangalam University  
A/C No : 091101000622  
IFSC Code : ICIC0000911  
Bank : ICICI Bank Ltd.  
Branch : Sohna Bus Stand , Gurgaon

PAN : AAJCS3143G

For K.R. Mangalam University

  
(Authorised Signatory)  
Sohna Road, Gurugram

  
Registrar  
K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)